

# ALLISON TAYLOR

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## PROFESSIONAL REFERENCES

### Individual

### Range of Knowledge

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#### **Stephen Edwards, Managing Director**

Worldwide Industrial Initiatives, Inc.

Work: (908) 555-2222

Cell: (908) 222-7777

#### Frame of Reference

Mr. Edwards will speak from first-hand knowledge concerning my achievements in the cost-containment and inventory control arenas – I was his direct report over an 8-year period. He will be able to cite several key internationally-based initiatives (particularly in Thailand and Malaysia) that reflect my knowledge of material control, procurement and supply chain management.

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#### **Jonathan Riggins, CFO**

Financial Visions, Inc.

Work: (505) 938-4444

Cell: (505) 633-4200

#### Frame of Reference

Mr. Riggins was my direct supervisor over a 4-year period. He will attest to my credentials and successful track record involving varied disciplines including finance, IT management, material control and supply chain. He will also speak to my performance in key initiatives, in particular in the technology implementation and cost-reduction venues.

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#### **Melanie Magnuson, VP Operations**

Technology Plus Corporation

Work: (606) 237-4521

Cell: (606) 221-8900

#### Frame of Reference

From our 6-year association at Technology Plus, Ms. Magnuson can cite with familiarity my abilities as both manager and leader. She is well positioned to attest to my corporate contributions in product life cycle planning as well as supply chain scheduling.

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#### **Wolfgang Hauser, President**

Akademie Enterprises, Inc.

Work: (804) 637-9981

Cell: (804) 545-8209

#### Frame of Reference

Dr. Hauser served as both my mentor and second-level supervisor over a 3-year period. Under his tutelage, I was able to hone my craft in inventory control and product procurement. He formally recognized my contribution towards a key product-sourcing achievement (involving a new supplier in Viet Nam) that resulted in a cost savings of \$23M.

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#### **Alexander Metcalf, CTO**

United Technological Services, Inc.

Work: (312) 550-8949

Cell: (313) 221-9002

#### Frame of Reference

Perhaps better than anyone, Mr. Metcalf can attest to – and is responsible for – my expertise in the IT arena. Under his leadership, I was a key contributor in the technological overhaul of our company's remote site and B2B renovations and was a President's Award recipient during my last two years with the company.